



## Profitable Mineral Management Breakfast Series

*Co-Sponsored By:*

*Person, Whitworth, Borchers and Morales, LLP*

- Date:** August 02, 2016
- Topic:** “Navigating Oil & Gas Lawsuits: From Start to Mediation and Beyond”
- Location:** **San Antonio Petroleum Club**  
8620 N New Braunfels, Suite 700  
San Antonio, TX 78217-6363  
P 210.824.9014  
F 210.829.5443
- Time:** 7:30 AM Breakfast  
8:00 AM Presenter  
8:50 AM Questions & Answers
- Introduction:** **E.O. (Trey) Scott, III, Trinity Mineral Management, Ltd.**
- Presenter:** **Joe Maldonado, Jr.**  
**Person, Whitworth, Borchers and Morales, LLP**  
“Navigating Oil & Gas Lawsuits: From Start to Mediation and Beyond”

1. Your Lawsuit Begins
  - How did you get here?
  - Set your goals
  - Budgets
  - Preparation
  - Get Ready

2. The Nuts and Bolts of a Lawsuit
  - Getting your Evidence Ready before Court
  - Documents
  - Witnesses
  - Experts and their Reports
3. Preparing for Mediation
  - ADR Act – Texas Civil Practices & Remedies Code Ch. 154
  - By Contract
  - By Court Order
4. Mediation: What it is and Why?
  - Be Prepared!
  - First Opportunity for Opening Statement at Trial
  - Strategy on What to Share with Mediator
5. Negotiations
  - Money Damages
  - Non-cash Considerations
  - Royalties
  - Mineral Interests
  - Lease Terms
  - New Wells
  - Future and Prospective Considerations
6. Success
  - Settlement Statistics
  - Long-Term Relationships with Operators and Oil and Gas Companies
  - Release and Settlement Agreements
  - Deeds and other Title Documents
  - Dismissal v. Agreed Judgment

**Upcoming:            Sept 06: Tom Tunstall**

**Oct 04:    To Be Announced**

**Nov 01:    Sean Caporaletti**

*Joe Maldonado, Jr.*

**PERSON, WHITWORTH,  
BORCHERS & MORALES, LLP  
Laredo ♦ San Antonio**

A native Laredoan, Joe is a 1995 graduate of J.W. Nixon High School. He earned his undergraduate degree in engineering science with a minor in Mathematics from Trinity University, and his law degree from the University of Houston Law Center, where he was president of the Student Bar Association, and was awarded the Distinguished Service Award.

Joe began his career at a law firm in the Galleria area of Houston, working on environmental and toxic tort litigation. He also worked with a well-respected attorney in Texas, practicing personal injury and death matters, major catastrophe, and construction litigation. Joe returned to Laredo after 10 years practicing law in Houston.

Joe has experience in handling a wide range of personal injury, oil and gas, products liability, major catastrophe, construction, and commercial litigation. He has evaluated first- and third-party insurance coverage matters, and has also handled family law, creditors' rights, and bankruptcy cases during his career.

Joe is a member of the State Bar of Texas, is Past-President of the Laredo-Webb County Bar Association and Past-President of Laredo Gateway Rotary. He volunteers at the Texas Rio Grande Legal Aid Social Justice Night Court.